





Comparing reasons for opting out in Austria, Denmark, Estonia and Norway

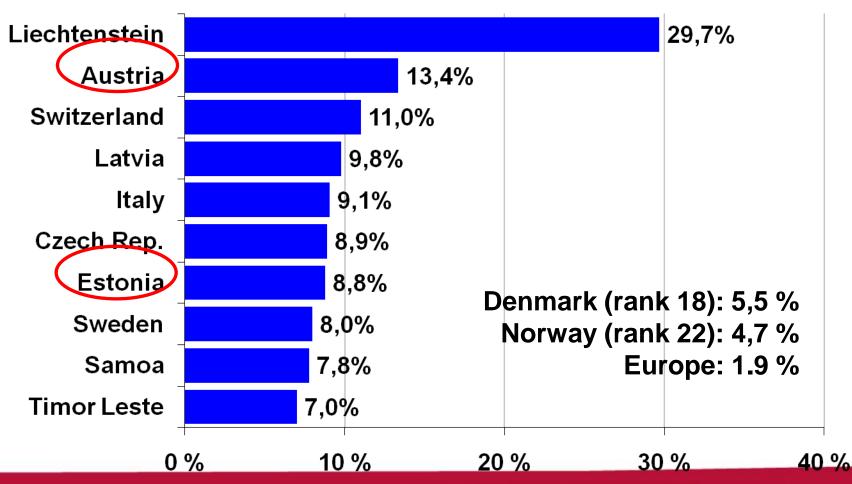
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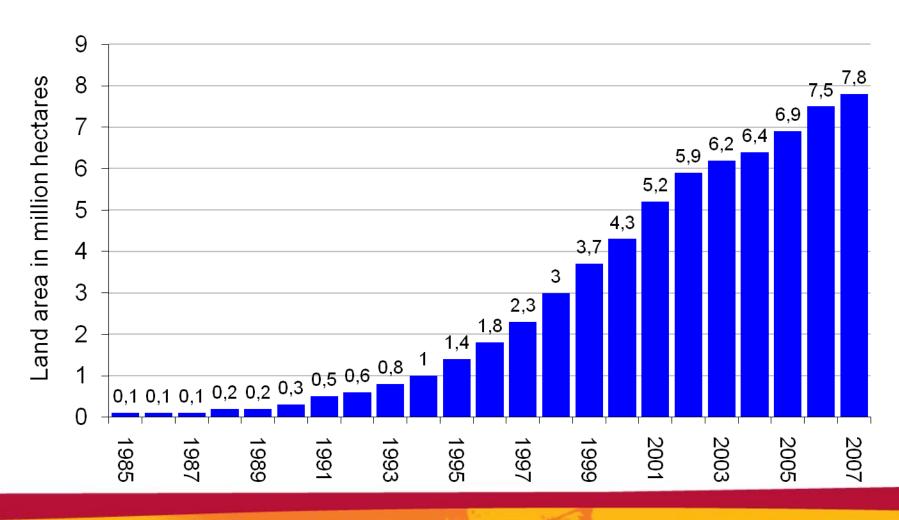
Top 10 countries of organic area 2007 (world wide)





Development of the organic and certified in-conversion land in Europe 1985-2007

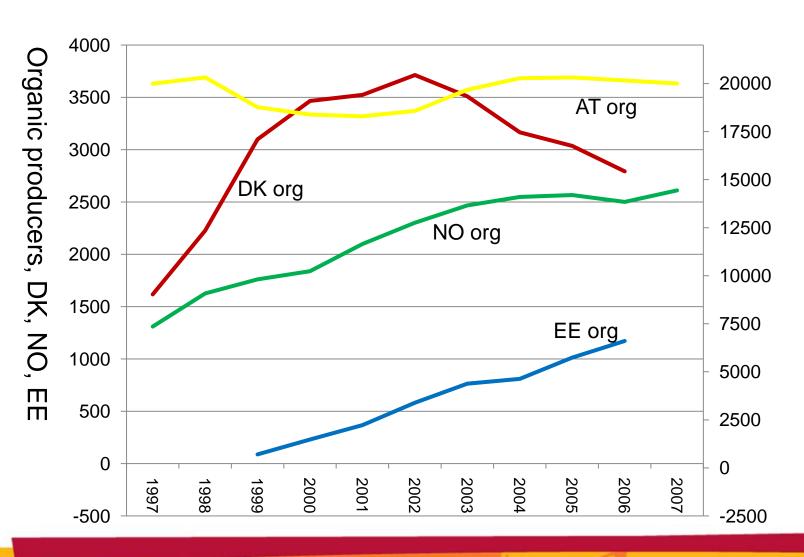




Development of organic producers 1997 to 2007

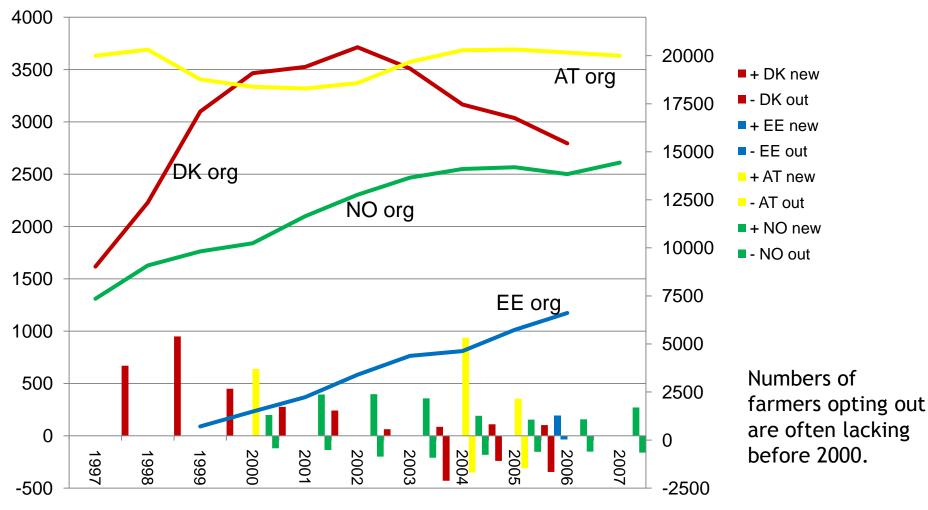






Development of organic producers 1997 to 2007







Common structural development

- In all countries, the farmers opting out often have less land and smaller herds than the average organic farmer, whereas those entering the organic business have more land and larger herds
- E.g. in Norway, the average organic farm size and size of dairy herd is now well above the general average
- Is small still beautiful??



Standards for organic agriculture

- All countries have a minimum standard for organic farming given by the Council Regulation EEC No. 2092/91
- Norway (not EU member) via the EEA agreement
- National standards and certification systems were established in all countries before 1991



Certification and labelling - Austria

- Austria Bio Garantie inspects more than 50 % of organic farms
- Since 1994 the "Austria Organic Label"; owned by the Ministry of Agriculture and Forestry
- Annual inspection costs for farmers 110-150 €





Certification and labelling- Denmark

One single symbol for organic products since 1990



- Inspections by the Plant Directorate, no costs for the farmer
- Conversion plans must be accepted by the Plant Directorate (after initial inspection)



Certification and labelling - Estonia

- Inspections by the Estonian Plant Production Inspectorate, since 2001. One national label.
- Annual inspection fee, even for conventional area on the farm

Certification and labelling - Norway



- One single symbol for organic products since 1986
- The Norwegian Food Authority is responsible; inspections are carried out by a private body, Debio

 Annual inspection costs dependent on acreage, typically 250-300 Euro







- 1. Lacking premium prices for organic products
- 2. Low availability/high costs of organic concentrates
- 3. Additional costs higher than returns
- 4. Uncertainty about organic standards
- 5. Small differences in subsidies as compared to other environmental support schemes
- 6. Excessive bureaucracy
- 7. Frequent and strict inspections
- 8. Strict direct marketing regulations

Source: Kirner et al 2006.



Reasons for opting out - Denmark

- Economy mainly marketing problems
- A lot of bureaucracy required to get support
- Changes in organic standards
- Too much administration and control (especially for small farmers)
- Production facilities do not fit to (new) organic standards
- Sources: Kaltoft et al 2005, Lund 2007



Reasons for opting out - Estonia

- 1. Financially not worthwhile
- 2. Too much bureaucracy
- 3. Problems with weeds and plant protection
- 4. Difficult to comply with the regulations for animal husbandry
- 5. Marketing problems
- 6. Labour intensive and knowledge demanding

Source: Ploomi et al 2006.

Reasons for opting out - Norway



- 1. Certification and control is too bureaucratic (and expensive)
- 2. Organic financial support is too low
- 3. Agricultural policy is not predictable
- 4. Price premiums for organic products are too low
- 5. Expensive organic input factors (seeds, concentrates)
- 6. Changing organic standards (stricter with time; animal welfare is cost-demanding)
- 7. Complicated organic standards (irrational)
- 8. Economic results not satisfying

Conclusions 1



- Increasing farm and herd sizes
 - Are separate means required to support small and diverse farms?
- Highly different conditions
 - Still largely common reasons for opting out of certified organic farming



Conclusions 2

- Economics reasons include
 - Lack of premium prices
 - Too low financial support
- Standards and certification include
 - Rules getting stricter; costly to adapt animal housing etc
 - Unpredictable changes
 - Bureaucratic and time demanding control systems (bureaucrazy?)

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Thank you very much for your attention!